STEPHEN FALLAS

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SUMMARY

Mr. Fallas has +29 years of information technology experience, specializing in information security for +22 years. Today is a Strategic Architect Leader for Trellix, in the America region. Their projects include analysis and design and implementation of computer science security architecture and security. incident response process, disaster recovery plan, business impact analysis, assessment in the commercial, financial, government and SCADA sectors.

A few of their achievement include the development and implementation of the security operation center in ITS Info-Communication (Partner from ISS) in San Jose, Costa Rica in 2004. Creator of the regional seminary of computer science security "Beyond the Password" in the city of San Jose, Costa Rica in 2002, 2003, 2005 and the 2004 in the city of Buenos Aires in Argentina. Number one global Security System Engineer in America from IBM Internet Security System in the 2006. In 2016 to 2019 drive the TALOS Threat Intelligence LATAM experience and in 2018 creator of the LATAM CISO Summit run in Americas and part of the Cybersecurity Council with OAS in LATAM, execute different activities in the region like: Cybersecurity Compliance, Threat Hunting, Customer Experience, Cyber Defense Clinics, Incident Response Experience. Collaborator in the content of the Partner Summit for Trellix in 2022. Part of the Digi-Americas Group. Have this global industry certifications like; CDPSE-CISM-CGEIT-CISSP-CRISC-GPCI-GICSP-BS7799. Part of organizations like; Internet Security System, IBM, Hewlet Packard Secure, Sourcefire, Cisco System and FireEye.

Experiences

Trellix | Plano, TX · **2024 - Present**

America Strategy Architect Lead – Americas

Leads as the main point of contact for both the conceptual and technical aspects of large-scale projects, providing architectural designs for solutions that address specific business needs. This role involves high-level collaboration with clients to understand their vision and requirements, and ensuring that projects adhere to all relevant codes and regulations.

Trellix | Plano, TX · **2022 – Present**

Cybersecurity Architect Strategist – Latin America

The architect strategist, is a change agent with recognized technical depth and breadth to develop strategies, set direction, and initiate action, successfully executes technical work to validate strategies and directions, enable informed risk taking, and deliver business results, identifies emerging needs, and appropriately pursues new business opportunities and promotes/motivates innovative technologies, user experiences and solutions, and drives them through to implementation. Provides a consultative approach to understanding customer business and technical / service requirements within an architectural domain, including an expert knowledge of the competitive landscape. Mentor's others and shares technical and architectural depth with Trellix community.

FireEye | Mandiant; San Jose, CA · **2020 - 2022**

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Cisco Security Global Group; Miami, FL · **2015 - 2020**

Multi-Domain Cybersecurity Architect – Latin America

Technical sales professional responsible for providing architectural expertise on high value opportunities. Seen as a leader in specialization of one more named architectural system and expertly collaborates with the SE and account team to develop winning and innovative solutions which best meet a customer's business requirements by leveraging a range of technologies and services to develop a customer / partner system. Provides a consultative approach to understanding customer business and technical / service requirements within an architectural domain, including an expert knowledge of the competitive landscape. Mentors others and shares technical and architectural depth with Cisco community.